

LEADERSHIP

WHEN
YOU'RE
NOT
THE
LEADER

BRIAN SACCO

LEADERSHIP = RELATIONSHIP. NOT AUTHORITY.

2 WISDOM. (ADAPTING IS EVERYTHING)

3 FOR THE LOVE... MAKE A DECISION.

4 COLLABORATION IS KEY.

5 POSITIONING. #WINNING

A large rectangular area with a thin black border and rounded corners, filled with horizontal lines for writing. The lines are evenly spaced and extend across the width of the page, providing a space for notes or reflections.

FIND A MENTOR

IDENTIFY POTENTIAL CANDIDATES

A mentor should be someone who has more life experience than you, understands the journey, and has character traits you admire.

MAKE THE ASK

You will be surprised how many mature leaders would be happy to journey alongside you. Tell them about your desire to grow and what inspired you to seek a mentor. They will likely be honored you chose them.

DETERMINE THE TERMS

This is crucial. You want to decide together what the relationship will look like in a realistic and sustainable way. Will you meet once a month? Once a week? Will you correspond via email or in person?

SHOW UP

You will get out of this relationship what you put in it. If you agree to read a book together, read the book. If you schedule a conversation, keep the meeting. If you commit to a practice, do it. No excuses.

PAY IT FORWARD

As you continue this journey, keep an eye out for people who are, like you once were, looking for direction. The point of the journey is that we become leaders who make more leaders.